



## Edmondson's IT are Hiring

Edmondson's IT Services (based in Heckmondwike) have an exciting opening for a Sales & Marketing representative to join their innovative team.

### Position; Sales and Marketing

#### Duties to include:

- Marketing campaigns using social media
- Developing marketing strategies for in-house Products and Services
- Demonstrating products and providing training on services
- Scheduling of appointments and meetings as necessary
- Response to client queries
- Sales innovation in response to a market 'down-turn'
- Creation and implementation of a new business strategy
- Developing strategies for product appeal to the target market(s)

#### The finer points....

As an integral member of the team it is expected you will work 9am to 5pm, Monday to Friday although an element of flexibility may be required from time to time dependant on workload etc.

The position is primarily office based, although there will be a requirement for visits to prospects and existing clients. A UK driving licence is therefore essential.

#### Remuneration ....

As an IT sales specialist and dependent upon qualifications, experience, etc., you may start on around £20,000 p.a. with the opportunity to earn performance related incentives based on results.

Commission is an open cheque book – the better you perform the better the reward. Just two sales for one of our key products a month would reward you with an additional £500 pm... the possibilities are only limited by your ambitions....



## The Good Points....

Edmondson's IT are an established IT Service provider in the Yorkshire region specialising in both Hardware & Software development, providing a vast array of services to the SME market. This means that no matter who you see, the chances are we can provide a service for them. Best of all, it's all under one roof.

The team backing you are a lively and experienced bunch with a friendly and welcoming atmosphere. The team regularly socialise outside of work with unforgettable team building experiences throughout the year.

## .... And the bad

Not everyone is 'tech savvy', in fact many people think we talk a different language. The only thing that our clients are interested in is that we understand their requirements and that we are able to provide a solution, so the ability to translate technical language to non-technical people is essential.

## Is it the right job for me?

To fill this position, you would need:

- Excellent selling skills
- Good technical knowledge
- Initiative
- Website editing for marketing (not essential, but would be a benefit)
- Experience in social media marketing and reporting
- The capacity to work well on your own and as part of a team

Please send your CV to [Hiring@Edmondsonsit.co.uk](mailto:Hiring@Edmondsonsit.co.uk)

